

MAHLE 2017 BUSINESS YEAR AT A GLANCE

in EUR million		2017	2016	Change
Sales	Group	12,788	12,322	+3.8%
	Europe	6,161	6,119	+0.7%
	North America	3,390	3,267	+3.8%
	South America	676	572	+18.1%
	Asia/Pacific	2,514	2,316	+8.6%
	Africa	47	48	-2.5%
	Result	EBITDA	960	1,079
EBIT		355	473	-24.9%
EBIT in % of sales		2.8	3.8	
EBIT adjusted for amortization of goodwill and effects from purchase price allocations		495	622	-20.4%
Result from business activities		262	228	+15.0%
Consolidated net income		102	63	+62.2%
Dividend of the MAHLE GmbH¹⁾		7.5	6.0	+25.0%
R&D and tangible fixed assets	Research and development expenses	748	753	-0.7%
	Research and development expenses in % of sales	5.9	6.1	
	Property, plant, and equipment	3,009	3,029	-0.7%
	Capital expenditure on tangible fixed assets	612	563	+8.7%
Equity and balance sheet total	Equity	2,632	2,722	-3.3%
	Equity ratio in %	32.1	33.9	
	Balance sheet total	8,195	8,032	+2.0%
Net debt	Financial liabilities to banks and on capital market	1,659	1,598	+3.8%
	Thereof with a remaining period of up to 1 year	140	286	-50.8%
	Thereof with a remaining period of more than 5 years	326	676	-51.8%
	Cash in hand, bank balances, and checks	503	372	+35.2%
Cash flow	Cash flows from operating activities	766	856	-10.5%
	Cash flows from investing activities	-652	-575	+13.3%
Employees	Group	78,277	76,632	+2.1%
	Germany	13,075	13,803	-5.3%
	Europe (incl. Germany)	34,909	34,601	+0.9%
	North America	16,469	15,578	+5.7%
	South America	9,255	9,338	-0.9%
	Asia/Pacific	16,597	16,061	+3.3%
	Africa	1,047	1,054	-0.7%

¹⁾ Proposal for the specified financial year